

January 2023

# Polling on Strengthening Tax Enforcement and the IRS

Findings and Recommendations from  
Polling of Likely Voters Nationwide

**IMPACT**  
RESEARCH

# Methodology



Impact Research, Americans for Tax Fairness, and Americans for Tax Fairness Action Fund conducted a nationwide online survey of likely 2022 voters.



The survey consisted of N=1200 respondents, including a base sample of N=1000 likely voters and an N=200 oversample of pure Independents (not including leaners). In total, N=312 pure Independents were interviewed.



Interviews were conducted August 30 – September 7, 2022.



The 95% confidence interval for the base sample is +/- 3.10 percentage points. The 95% confidence interval for subgroups varies and is higher.

# Key Findings and Recommendations Related to Strengthening Tax Enforcement and the IRS

- **Cracking down on wealthy and corporate tax cheats is extremely popular.** That the IRA cracks down on tax cheating by the wealthy and corporations is tied with Medicare drug negotiations as the most popular part of the law. Three-quarters of voters say the tax cheating component makes them more likely to support the IRA, with majority support extending across partisan lines.
- **Best messaging on strengthening the IRS:**
  - The richest 1% avoid paying \$160 billion a year that they owe in taxes due to a lack of tax enforcement
  - The IRA strengthens tax enforcement to help catch wealthy and corporate tax cheats who avoid paying what they owe in taxes
  - It will raise \$125 billion in new tax revenue to reduce the deficit
- **Best response to GOP attacks on IRS funding:** The following response allows Democrats to effectively rebut an attack on IRS funding and win the debate by a 13-point margin:

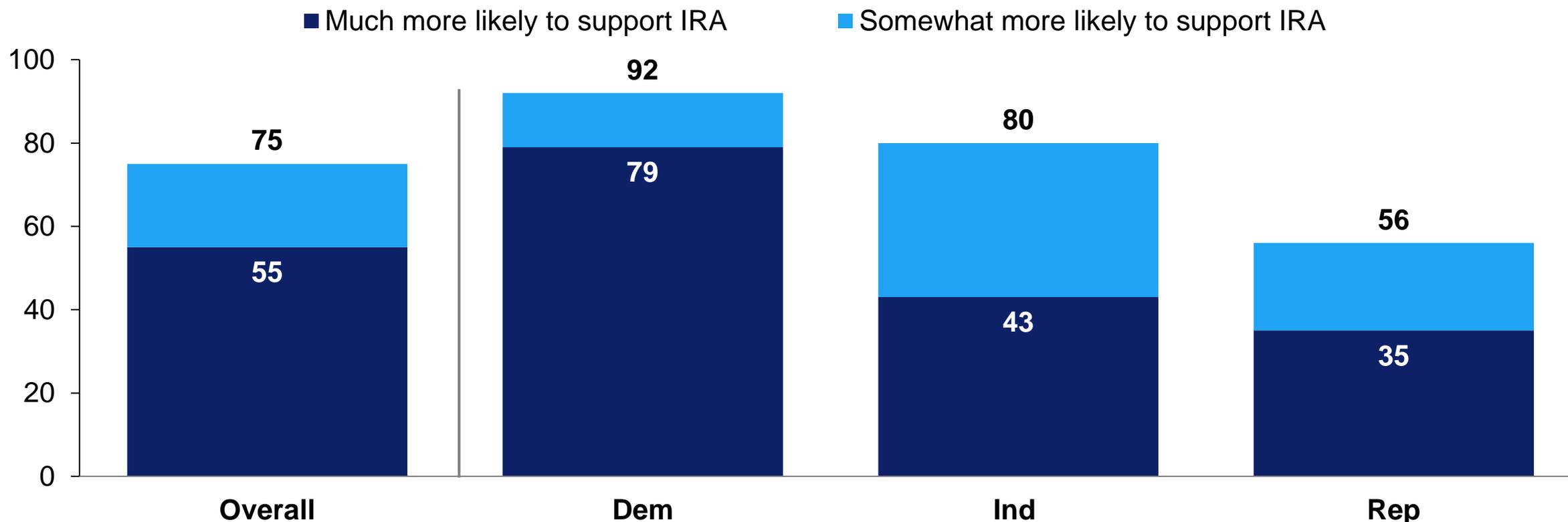
*By restoring IRS staffing levels to where they were before deep Republican budget cuts, this law will make the IRS work better for taxpayers. That means shorter waits to get tax refunds and questions answered, and catching more wealthy and corporate tax cheats.*
- **It is more effective to talk about strengthening “tax enforcement” than “IRS enforcement.”** Support is 8 points lower – and 14 points lower among Independents – when the IRS is referenced. The IRS is viewed negatively by 57% of voters.

# That the IRA strengthens tax enforcement to crack down on tax cheating by the wealthy and corporations makes three-quarters of voters more likely to support the law.

Support for stronger tax enforcement extends across partisan lines.

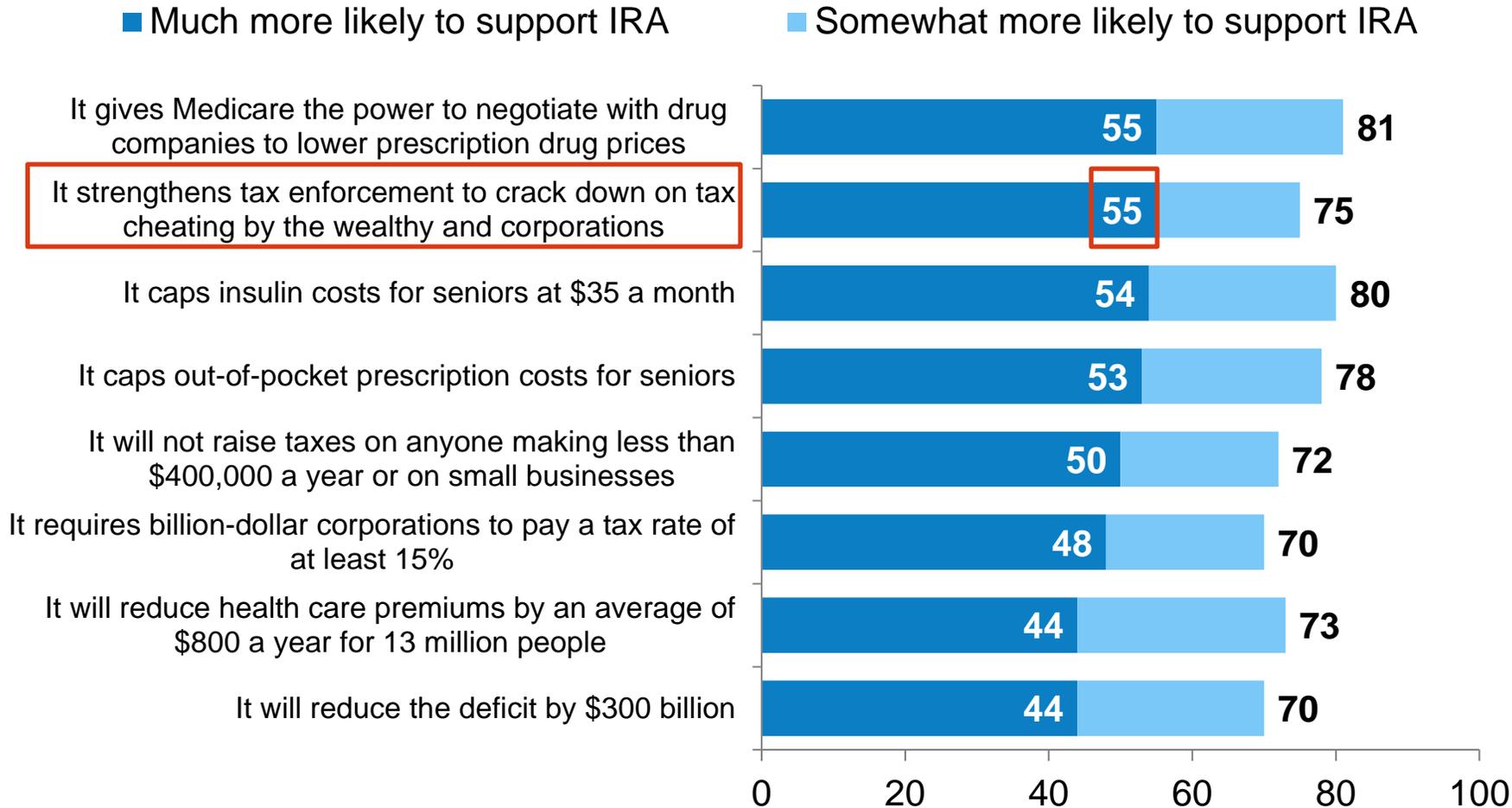
## Support for Strengthening Tax Enforcement

*It strengthens tax enforcement to crack down on tax cheating by the wealthy and corporations*



# That the IRA cracks down on tax cheating by the wealthy and corporations is tied with Medicare drug negotiations as the most popular part of the law.

**IRA Components: Top Tier**

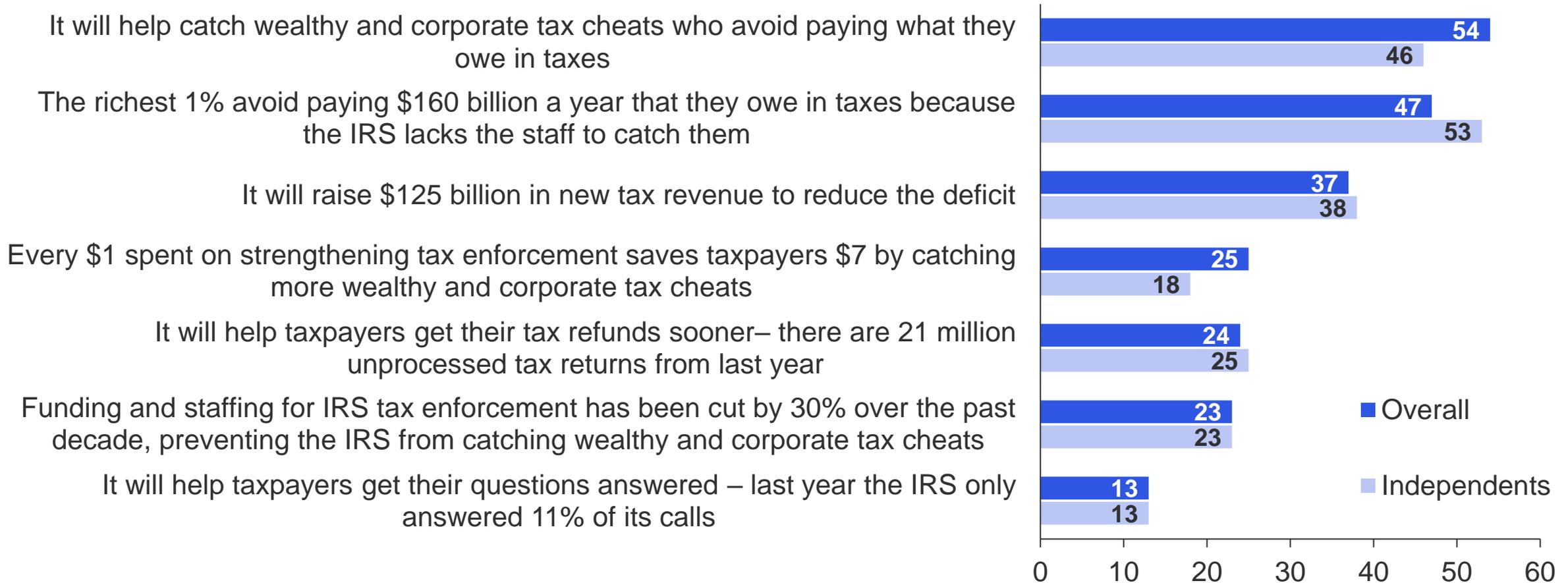


% TOTAL MORE LIKELY		
IND.	IND. <55	IND. 55+
84	87	82
80	82	77
82	84	79
79	77	80
75	78	71
65	63	68
70	75	64
68	70	65

# Helping to catch more wealthy and corporate tax cheats and highlighting that the richest 1% avoid \$160 billion in taxes each year due to a lack of IRS staff clearly emerge as the top reasons to support strengthening the IRS.

That strengthening the IRS will reduce the deficit \$125 billion is the third best reason.

*Which of the following do you think are the best THREE reasons to support strengthening the IRS?  
[TOP 3 COMBINED]*

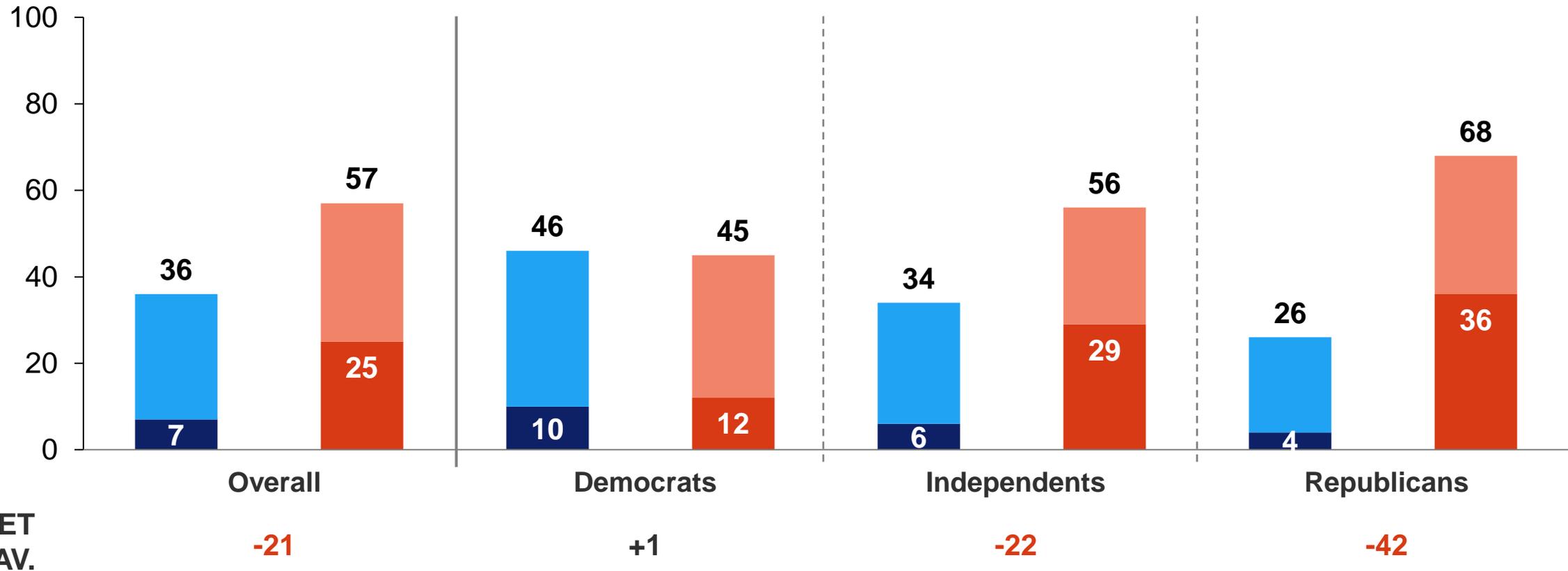


# A majority of voters rate the IRS unfavorably (57%), and just 36% view them favorably.

Republicans dislike the IRS the most, but Democrats are also not exactly fond of it.

Popularity of The IRS

Very Favorable    Somewhat Favorable    Very Unfavorable    Somewhat Unfavorable



# Referencing the IRS significantly lowers support for the tax enforcement component, especially with Independents.

Including language about making them “pay what they owe” does not increase support.

## IRA Components: IRS Enforcement Language Differences

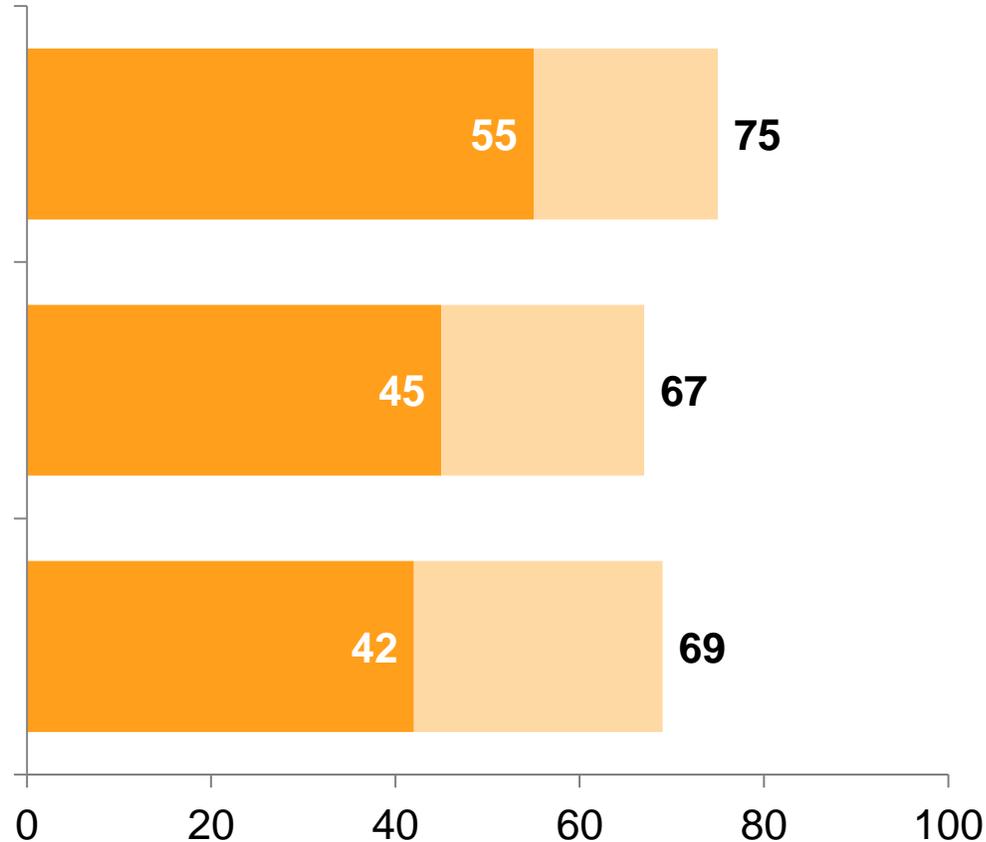
■ Much more likely to support IRA

■ Somewhat more likely to support IRA

It strengthens tax enforcement to crack down on tax cheating by the wealthy and corporations

It strengthens IRS enforcement to crack down on tax cheating by the wealthy and corporations

It strengthens IRS enforcement to crack down on tax cheating by the wealthy and corporations so they pay what they owe



**% TOTAL MORE LIKELY**

**IND.**

80

66

65

# When responding to Republicans' IRS attack, it's most convincing to highlight that the law will restore staffing levels to where they were before GOP budget cuts, so it can catch more wealthy and corporate tax cheats.

*Which of the following statements do you agree with more:*

## IRS ATTACK

*Republicans say Democrats in Congress voted for this reckless law which spends \$80 billion to hire 87,000 new IRS agents - doubling the size of the IRS. They will harass middle-class families and small businesses by treating them like tax cheats and auditing their taxes.*

### IMPROVE IRS RESPONSE

*Democrats say by restoring IRS staffing levels to where they were before deep Republican budget cuts, this law will make the IRS work better for taxpayers. That means shorter waits to get tax refunds and questions answered, and catching more wealthy and corporate tax cheats.*

### CATCH CHEATS RESPONSE

*Democrats say the IRS will not increase the audit rates of small businesses or people making less than \$400,000 a year. It will only crack down on tax cheating by the wealthy and corporations. Due to weak enforcement now, the richest 1% avoid paying \$160 billion a year that they owe in taxes.*

### PAID FOR – LIE RESPONSE

*Democrats say you are being lied to. There's no army of 87,000 new IRS agents. Republicans made deep cuts to the IRS budget so that audit rates of corporations and the wealthy are way down from what they used to be. This law will enable the IRS to audit wealthy and corporate tax cheats to make sure they pay what they owe.*

