

# HOW CORPORATIONS ARE SPENDING THEIR TRUMP TAX CUTS

Data is from April 9, 2018, and will be updated regularly.

Corporations are not sharing much of their huge Trump tax cuts with employees through bonuses and wage hikes, according to a major study by **Americans for Tax Fairness**. Here are the facts.

**4% OF WORKERS** are getting bonuses &/or wage hikes



**VERY FEW BUSINESSES** are giving workers bonuses &/or wage hikes



Corporations are getting **9 TIMES** as much in tax cuts as they are giving out in **workers' bonuses & wage hikes**.



Corporations are spending **37 TIMES** as much to buy back stock, as they are spending on **workers' bonuses & wage hikes**.



**CONGRESS SHOULD REPEAL THE TRUMP TAX CUTS FOR THE WEALTHY AND BIG CORPORATIONS TO PROTECT MEDICARE, MEDICAID, SOCIAL SECURITY AND EDUCATION FROM CUTS!**



## KEY FACTS: HOW CORPORATIONS ARE SPENDING THEIR TRUMP TAX CUTS

(Updated 4/9/18)

Claims that corporations are sharing a big slice of their huge Trump tax cuts with employees through bonuses and wage hikes are mostly hype, the “Trump Tax Cut Truths” website of Americans for Tax Fairness (ATF) shows.

The data on this website primarily covers Fortune 500 companies, whose revenues are two-thirds of the entire U.S. economy (GDP). But the universe is all Fortune 1000 corporations and businesses not on the Fortune 1000 that are included in the [List of Tax Reform Good News](#) maintained by Americans for Tax Reform.

Data estimates are based on information from corporations, the media, independent analysts or ATF research and cover activities since the tax law was passed on December 20, 2017. See the [Methodology](#) explanation for more details.

### HOW ALL OF AMERICA'S BUSINESSES ARE SPENDING THEIR TRUMP TAX CUTS

- **4% of workers are getting any one-time bonuses or wage increases from their employers.** Just 6.3 million workers are getting a one-time bonus, and/or a wage hike tied to the business tax cuts. The total U.S. workforce is [147.6 million](#), per the Bureau of Labor Statistics. [Source: [Topline Corporate Data spreadsheet](#)]
  - 5.4 million are getting bonuses and 1.7 million are getting a wage hike; some number are getting both.
- **Just 383 businesses are providing their workers with one-time bonuses and/or wage hikes for which the cost has been announced or is able to be estimated.** There are 26 million U.S. businesses, per the [Tax Policy Center](#).
- **Corporations are getting 9 times as much in tax cuts as they are giving to workers in one-time bonuses and in wage hikes.** 126 companies have been identified as receiving \$60.8 billion in total tax cuts. That compares to \$6.5 billion in one-time bonuses and wage hikes identified as going to workers.
- **Corporations are spending 37 times as much on stock buybacks as they are spending on workers' bonuses and wages.** Authorizations for stock buybacks, which overwhelmingly

benefit the wealthy, have increased by \$238 billion since the tax law was passed, while workers are getting \$6.5 billion in one-time bonuses and wage increases.

- The richest 1% own 40% of all stock; the richest 10% own 84%. [National Bureau of Economic Research/[Washington Post](#)] Stock buybacks waste money that could be used for useful investments, creating jobs and higher pay.
- **A total of 94,296 private-sector job cuts have been announced at 183 companies since the tax law was passed by Congress.** [[Job Cuts spreadsheet](#)] The actual job-loss total is higher, but some big companies, including Amazon and Wells Fargo, have not offered precise figures in their layoff announcements.

## HOW AMERICA'S 500 RICHEST CORPORATIONS ARE SPENDING THEIR TRUMP TAX CUTS

- **Corporate Cheapskates:** 433, or 87%, of Fortune 500 companies have not said publicly whether they are giving any bonuses or wage increases to their employees due to their tax cuts. [[Corporate Cheapskates spreadsheet](#)]
  - Among the list of cheapskates is ExxonMobil, UnitedHealth Group, General Motors, Ford, Amazon, General Electric, Walgreens, Chevron, Boeing, Microsoft, Citigroup, IBM, Target, Aetna and UPS.
  - Fortune 500 companies' revenues were \$12.1 trillion in 2016, or two-thirds of the entire U.S. economy (GDP). [[Fortune](#)]
- **Just 65 Fortune 500 corporations, or 13%, for which the cost has been announced or is able to be estimated are providing one-time bonuses and/or wage hikes to their workers.**
- **Fortune 500 corporations are getting 10 times as much in tax cuts as they are giving to workers in one-time bonuses and in wage hikes.** 84 companies are getting a total of \$57.3 billion in tax cuts, compared with \$5.7 billion in one-time bonuses and wage hikes for workers.
- **Fortune 500 corporations are spending 36 times as much on stock buybacks as they are spending on workers' bonuses and wages.** 64 companies have increased their stock buybacks by \$201 billion since the tax law was passed, while workers are getting \$5.7 billion in one-time bonuses and wage increases.

## ADDITIONAL DATA

### EMPLOYEE BONUSSES

- 339 corporations, 49 from the Fortune 500, have announced they are giving one-time bonuses due to the tax cuts.

- ATF estimates that 5.4 million workers are getting a total of \$4.4 billion in one-time bonuses (including stock grants), ranging from \$50 to \$6,000 per employee. Most of the bonuses are \$1,000. [[Employee Bonuses spreadsheet](#)]

### **WAGE INCREASES**

- 110 corporations, 25 from the Fortune 500, are raising base wages, to levels ranging from \$11 to \$16; very few have announced that they would also increase wages beyond their base wage.
- ATF estimates that 1.7 million workers are getting wage hikes worth a total of \$2.1 billion this year. [[Wage Increases spreadsheet](#)]

### **FRINGE BENEFITS & PENSION CONTRIBUTIONS**

- 75 corporations, 31 from the Fortune 500, have announced enhancements to employee benefits, such as increasing 401(k) matches, instituting or improving parental and sick leave benefits, or increasing job training. [[Fringe Benefits spreadsheet](#)]
- 12 corporations, 11 from the Fortune 500, have announced that they are making “voluntary” contributions to defined benefit contribution plans, or they are “accelerating pension funding.” Such expenditures are not new or additional benefits: they fulfill obligations companies have already made to their employees and are often made because the pension plan is underfunded. [[Pension Contributions spreadsheet](#)]

### **NEW INVESTMENTS**

- 58 corporations, 28 from the Fortune 500, have announced they are planning to make “new investments” due to the tax cuts. However, ATF’s review of some of the largest promised investments indicate that many are nothing new. For instance, of the \$470 billion in “new investments” recorded in the [New Investments spreadsheet](#), a total of \$435 billion is by three companies—Apple, Comcast and ExxonMobil. A close examination of their “investments” in the [Corporate Stories](#) section of this website indicate these claims are unlikely to be due to the tax cuts.

# CORPORATE STORIES: TAX-CUT-INSPIRED “GENEROSITY” IS MUCH LESS THAN IT SEEMS

Updated 4/9/2018

It’s a great story: corporation shares its Trump tax cut with workers and communities. But dig a little deeper and you’ll often find those big announcements of employee bonuses are dwarfed by even bigger payouts to wealthy shareholders; loudly publicized hikes in company minimum wages are followed by quieter layoff notices; and investments ascribed to the new tax law closely resemble investment patterns in place before corporate taxes were slashed. Following are major claims of corporate generosity from tax cuts that are much less than they seem.

## SUMMARY

- **ALTRIA GROUP:** Altria announced a new \$1 billion corporate share buyback in 2018. It’s 42 times larger than the company’s \$24 million one-time bonus program spread among 7,900 employees.
- **ANTHEM:** The big health insurer will get an estimated tax cut of \$729 million this year—13 times more than the \$58 million it is giving employees in retirement contributions.
- **APPLE:** The company pocketed a \$40 billion tax break on its offshore profits—that’s 133 times more than the \$300 million in one-time bonuses it’s paying employees. Apple’s estimated tax cut of \$5.6 billion this year is 19 times more than its bonus payments. Even more alarming, Citigroup estimates that Apple could announce a new \$300 billion stock buyback later this year—1,000 times more than what it has said it is sharing with employees. Apple is getting credit for \$350 billion in new “investments” over the next five years, but a careful read of its January announcement shows that figure is what it will contribute to the economy through normal operations, with little new spending involved.
- **AT&T:** It’s no surprise AT&T was among the first companies announcing one-time bonuses after the tax bill became law: it needs to soften the Trump administration’s opposition to its proposed takeover of Time Warner. But AT&T’s estimated \$2.1 billion tax cut this year is 10 times the \$200 million in one-time bonuses it has announced. And this comes on the heels of 1,300 company layoffs.
- **BANK OF AMERICA:** The new tax law could hand the bank a \$3.5 billion tax cut in 2018. That’s 24 times more than the \$145 million in one-time bonuses workers will get. The bank announced it was boosting stock buybacks by \$5 billion, raising the value of shares remaining in the hands of its mostly wealthy investors. That’s worth 34 times more than workers’ bonuses.
- **BOEING:** The giant plane maker was already paying tiny taxes even before the new law: an average effective federal income tax rate of just 8.4% over the past decade. It will still benefit from the corporate tax cut—to the tune of \$1 billion in one year alone—but will be using that windfall to create higher returns for its wealthy investors and top executives, not higher wages or bonuses for employees. A \$300 million program of indirect worker benefits tied to the tax cuts does nothing to boost take-home pay and represents less than 10% of the \$4 billion Boeing will spend on stock buybacks alone.

- **CENTURYLINK:** The same week the GOP corporate tax cut passed Congress, this telecom provider told workers expecting their regular year-end bonuses that none were coming in 2017.
- **CISCO SYSTEMS:** The company plans to bring home \$67 billion of its untaxed offshore profits, enjoying an almost \$10 billion tax cut on that cash from what it previously owed. It plans to spend at least \$25 billion on share buybacks and billions more on dividends and corporate mergers. Cisco has so far not announced any plans to share the wealth with its employees.
- **COMCAST:** Comcast is giving up to \$171 million in one-time bonuses this year. However, its projected tax cut is 9 times as much at \$1.5 billion, and it's spending 29 times more (\$5 billion) on stock buybacks in 2018. The company recently claimed it was making \$50 billion in new infrastructure investments over the next five years, but at its \$9.6 billion level of capital spending in 2017, this is likely what it would have spent without the tax cuts. And despite the new investments, Comcast laid off 500 workers.
- **DISNEY:** It's estimated that Disney will get a tax windfall of \$1.2 billion this year, seven times more than its \$175 million in announced employee bonuses. Disney also tried using the payouts as a labor bargaining chip, telling its unionized employees engaged in contract negotiations in February that they must accept its latest offer by August 31 or lose the bonuses.
- **EXXONMOBIL:** The oil giant tried to credit the Trump tax cut for its five-year, \$50 billion investment plan—but that's how much Exxon invested the *last* five years even as oil prices hit rock bottom. Exxon still hasn't said whether it will share its tax cuts with workers.
- **HEWLETT PACKARD ENTERPRISE:** HPE has promised \$7 billion to shareholders through stock buybacks and a 50% increase in its dividends. Workers are still waiting to hear what they'll get.
- **HOME DEPOT:** It's estimated to get a \$1.4 billion tax cut this year. That's nineteen times the \$72 million cost of bonuses for the company's hourly employees, which will range from \$200 to \$1,000, depending on length of employment.
- **KIMBERLY-CLARK:** The company is using its tax-cut bonanza not to *hire* workers, but to cover the costs of *laying off* as many as 5,500 of them by closing 10 plants. Meanwhile, wealthy investors are benefitting as expected: the company plans \$700-900 million in stock buybacks and a 3.1% dividend increase. There has been no announcement that the company's workers are getting any bonus or pay bump.
- **KOCH INDUSTRIES/KOCH BROTHERS:** The Koch brothers are tied for 8th richest person in the world, with each worth over \$48 billion. It's estimated the Koch brothers and/or their company, Koch Industries, could save between \$1 and \$1.4 billion every year from the GOP tax cut. Yet, the firm has not announced any plan to share the wealth with its workers.
- **LOWE'S:** The big-box retailer may get a \$634 million tax cut this year—two-and-a-half times more than the estimated \$260 million it will pay out in worker bonuses. Shareholders will get the biggest windfall, with \$5 billion in new stock buybacks slated for 2018, or 19 times the employees' bonuses.
- **PEPSICO:** On the same day PepsiCo announced \$100 million in bonuses, it also said it would lay off up to 1,100 workers and distribute \$15.7 billion in stock buybacks and higher

dividends to shareholders. So, wealthy shareholders will get 157 times as much from the tax cuts as Pepsi's (remaining) workers will in 2018 alone. The company is also expected to get a \$1.4 billion tax windfall this year—14 times more than the bonuses payout.

- **VERIZON:** The telecom giant, which made \$20.6 billion in profits last year, is estimated to be getting a huge \$2.4 billion tax cut in 2018. That's 6 times larger than the \$380 million in one-time bonuses the company has promised to pay workers.
- **WALMART:** The company has announced job cuts at least three times since the tax law passed, with more than 10,000 jobs likely on the line. Walmart's \$700 million in one-time bonuses and wage increases in 2018 is dwarfed by a tax cut worth three times as much this year—an estimated \$2.2 billion. Few workers will likely receive the highly touted \$1,000 bonus because it requires 20 years of service with the company—the typical employee will probably get around \$250.
- **WELLS FARGO:** It's estimated to be getting a \$3.7 billion tax cut in 2018, which is 47 times more than the \$78 million it is spending on minimum wage increases. Its planned \$22.6 billion in stock buybacks this year is 290 times bigger than what it's sharing with employees. Even worse, thousands will likely lose their jobs as the bank begins to close 800 branches.

## **DETAILED REPORT ON CORPORATE ACTIONS (Fortune 500 rank in parentheses)**

### **ALTRIA GROUP (#148): SHARE BUYBACKS DWARF BONUSES**

The tobacco giant announced a new [\\$1 billion corporate share buyback](#) in 2018. It's worth 42 times more than the company's [\\$24 million one-time bonus program](#), which will be spread among 7,900 employees.

### **ANTHEM (#29): BIG TAX CUT, RELATIVELY LITTLE FOR WORKERS**

In February, Anthem said it would [contribute \\$58 million](#) to employee retirement accounts. The big health insurer will get a [tax cut windfall of \\$729 million](#), 13 times more than the retirement contributions. It increased its dividend and the company's CFO assured financial analysts that approximately 50% of the benefits of tax reform would eventually [end up in shareholders' pockets](#).

### **APPLE (#3): BIG PAYOUT TO INVESTORS, "NEW INVESTMENTS" NOT LINKED TO TAX PLAN**

Apple is sharing little of its tax-cut wealth with its employees or the country. This is especially troubling since just a single part of Trump's corporate tax cut—the deep discount on accumulated offshore profits—has handed the company [a tax cut of over \\$40 billion](#) on the \$78.5 billion it owed. That's 133 times more than the [approximately \\$300 million](#) Apple is sharing with its employees through a one-time stock grant bonus. Apple's estimated [tax cut of \\$5.6 billion this year](#) is 19 times more than its bonus payments. Also alarming, Citigroup estimates that Apple could announce a new [\\$300 billion stock buyback](#) later this year—1,000 times more than what it has said it is sharing with employees in bonuses.

In January, [Apple announced](#) accelerated "investment and job creation," touting a planned "\$350 billion contribution" to the U.S. economy and the addition of 20,000 jobs over the next

five years. Despite claims made by [President Trump](#) and his allies, nowhere in its announcement does Apple link any of its plans to the recently enacted tax law. Nor does it say its \$350 billion “contribution” to the economy is a new investment—and for good reason, since it included standard, ongoing business expenses like employee wages and purchases from domestic suppliers. As the [New York Times noted](#), once you subtract a one-time tax payment on its offshore profits (misidentified as a new investment) and the amount the company already planned to invest prior to the new law, any spending that’s actually new comes to a relative pittance for a company [approaching a trillion-dollar market value](#).

Apple’s claim of creating 20,000 jobs should also be taken with a grain of salt. In Apple’s recent announcement, it notes it currently has 84,000 U.S. employees. That number is up from [80,000 at the end of 2016](#) and 76,000 in 2015. If it were to keep adding jobs at this rate, it would have added 20,000 U.S. jobs over the next five years without the tax cuts.

#### **AT&T (#9): SPOTTY SERVICE TO EMPLOYEES**

The first tax-related employee benefit news came from AT&T: [President Trump announced](#) at a December ceremony celebrating passage of the GOP tax legislation that the company was offering \$1,000 bonuses, worth about \$200 million. But just before and after passage of the tax cuts, the telecom giant had [announced about 1,300 layoffs](#), with more to come. (A Communications Workers of America local estimated [4,000 jobs would be cut](#) starting in 2017. The company closed a Detroit call center in January, [costing 114 jobs](#), and will shut down a Detroit “DSL Care Center” in May, resulting in another 53 jobs cut.) Moreover, AT&T’s estimated [\\$2.1 billion tax cut this year](#) is 10 times the \$200 million in one-time bonuses it has announced. Finally, the union representing its workers claimed the bonuses were a [result of labor negotiations](#), not tax-cut-inspired employer generosity. The company has good reason to curry favor with the White House: [the administration has sued](#) to stop AT&T’s takeover of Time Warner.

#### **BANK OF AMERICA (#26): BULK OF BIG TAX CUT GOES TO SHAREHOLDERS, NOT WORKERS**

The new tax law could hand [Bank of America a \\$3.5 billion tax cut](#) this year, which it will mostly share with stockholders, not workers. That’s 24 times more than the \$145 million in one-time bonuses workers will get. Another lopsided comparison: the bank announced in December that it was [boosting stock buybacks by \\$5 billion](#), raising the value of shares remaining in the hands of its mostly wealthy investors. (Though it was only made after the tax bill’s passage seemed likely, the company’s buyback announcement came before final passage of the law, so it’s not included in ATF’s database.) That’s worth 34 times more than workers’ bonuses. Flush with tax-cut savings and not content to just stiff its workers, BofA is also raising costs for its poorest customers by [imposing fees on small accounts](#).

#### **BOEING (#24): PAYING LITTLE EVEN BEFORE TAX CUTS, NO PAYOUTS TO WORKERS**

President Trump’s [visit to a Boeing factory](#) in March 2018 to talk up his corporate tax giveaway was the wrong place to showcase the need for lower corporate taxes or to argue workers will benefit. Over the past decade, the giant plane maker paid an average effective federal income [tax rate of just 8.4%](#), far below what many working families pay. Thanks to loopholes and

special breaks, for half of that decade Boeing actually paid *less than zero*—gaining tax benefits in five separate years rather than sending a payment to the Treasury.

Nonetheless, the company will still profit from the new tax law: by its own estimate, pocketing a [one-time benefit of \\$1 billion](#), and by one outside analysis, saving over \$220 million every year. But it won't send any of that money directly to workers in the form of higher wages, as President Trump and his fellow Republican authors of the law had promised corporations would do. Instead, as soon as the Senate approved its version of the tax legislation last December—virtually assuring big corporate tax breaks were on the way—Boeing [boosted stock buybacks by \\$4 billion](#) and hiked its dividend by 20%. Those actions overwhelmingly benefit wealthy shareholders and top executives, not workers. (Because the company's buyback announcement came before final passage of the law, it's not included in ATF's database.)

When Congress passed the final version of the law later that month, the company unveiled a [\\$300 million spending program](#) to indirectly assist employees through charitable giving, workforce development and "infrastructure enhancements." But that investment will be less than a tenth of what it gives shareholders through buybacks alone, and it does nothing to boost workers' take-home pay.

#### **CENTURYLINK (#160): CHRISTMAS BONUSES CANCELLED**

The very week the GOP corporate tax cut passed Congress, telecom provider CenturyLink told workers expecting their regular year-end bonuses that [none were coming](#) in 2017.

#### **CISCO SYSTEMS (#60): WHAT DOESN'T GO TO INVESTORS, GOES TO DEALS**

Cisco Systems announced it would return to the U.S. [\\$67 billion in offshore profits held in cash](#) and spend a good chunk of the money on stock buybacks and increased dividends, and apparently use much of the rest buying other companies. Cisco has increased its stock buyback program by \$25 billion, the largest of the many corporate-buyback announcements made in the wake of the new tax law. The reason Cisco is so keen to bring home its bundle of profits now: it can [avoid nearly \\$10 billion in U.S. taxes](#) it previously owed on that money before the Trump corporate tax giveaway. Cisco has not announced it plans to share the wealth with employees.

#### **COMCAST (#31): TAX CUTS & SHARE BUYBACKS DWARF BONUSES**

Comcast reported in an SEC filing that it was giving [\\$171 million in one-time employee bonuses](#) due to the tax cut. But that's dwarfed by its estimated [tax cut of \\$1.5 billion](#), which is 9 times larger. And it's [returning billions to its shareholders](#) through \$5 billion in stock buybacks in 2018—29 times more than it will return to workers—plus a 21% dividend hike. Comcast claims it will spend [\\$50 billion for infrastructure investments](#) over five years, in part because of the tax cuts and the repeal of the net neutrality rule. But it was likely to spend that much anyway. In 2017, [Comcast spent \\$9.6 billion](#) in capital expenditures, and at that rate it should easily spend \$50 billion over five years once inflation is factored in. Despite this planned investment, Comcast has announced 290 layoffs in Atlanta this year, and last year quietly terminated about [500 employees at sites around the country](#). (Though the earlier layoffs came after the tax bill's

passage seemed likely, it was before final passage of the law so they're not included in ATF's database.)

#### **DISNEY (#52): WANT YOUR BONUS? ACCEPT STINGY WAGE HIKE**

Disney announced it would distribute [\\$175 million](#) to its employees this year through one-time \$1,000 bonuses and create a new higher-education benefit program. But Disney's 2018 tax cut of [\\$1.2 billion](#) is seven times more than the bonuses. Not satisfied with that windfall, Disney tried using the payouts as a labor bargaining chip, telling its unionized employees negotiating a new contract in February that they must [accept its latest offer by August 31](#) or lose the bonuses.

#### **EXXONMOBIL (#4): NO REAL INVESTMENT BOOST**

Giving the new tax law partial credit, in January ExxonMobil [announced](#) \$50 billion in proposed investments over five years, but acknowledged that almost a third of the figure (\$15 billion) was for projects planned before the law was enacted. What's more, the [company's financial reports reveal](#) it made over \$50 billion in domestic investments during the recent 2012-16 five-year period, a time when oil prices hit rock bottom and the company would presumably be most loath to invest. Thus, the new tax law didn't apparently lead to any higher level of corporate confidence or investment—nor did it prompt the company to share any of its newfound wealth with its workers.

#### **HEWLETT PACKARD ENTERPRISE (#59): STRONG ON BUYBACKS, WEAK ON WORKERS**

HPE's new CEO [announced in February](#) that because the tax law made it easier to access off-shore cash (at a deep discount), the company would be "increasing our shareholder return commitment and our investment in employees." Wealthy shareholders immediately learned the size of their bounty: \$7 billion through 2019 from share repurchases and a 50% dividend hike. Workers were promised higher 401(k) matching amounts and tuition assistance for continuing education, but no dollar amounts were announced.

#### **HOME DEPOT (#23): TAX CUTS BEAT BONUSES BY A LOT**

Home Depot's [\\$8 billion profit last year](#) ranked it 26th among the Fortune 500. It may move higher this year from its [estimated \\$1.4 billion tax cut](#). Its workers won't make out as well. The company is [giving \\$200 to \\$1,000 bonuses](#) to *hourly* workers, depending on length of employment. Home Depot's 2017 financial report states that the [bonuses cost \\$72 million](#)—so the value of the tax cut is nineteen times more than the bonuses paid to workers.

#### **KIMBERLY-CLARK (#155): TAX CUT WILL FACILITATE LAYOFFS**

The consumer products company (maker of Huggies, Kleenex and Kotex) told investors the tax cut will make it easier to cover costs associated with shedding 10 manufacturing facilities and [laying off up to 5,500 workers](#). But it assured Wall Street analysts that there would still be plenty of tax-cut money left over to "allocate significant capital to shareholders." In its final financial filing for 2017 the company said it planned [\\$700-900 million in stock buybacks](#) during 2018 and a 3.1% increase in its dividend. (Because these buybacks were not the result of a new board authorization, but rather fulfilling an existing one that preceded the new tax law, they

are not included in ATF's database.) There has been no announcement that the company's remaining workers are getting any bonus or pay increase.

#### **KOCH INDUSTRIES: BIG TAX CUT BUT NO WORKER BENEFITS**

The Koch brothers are tied for [8th richest person in the world](#), with each worth over \$48 billion. It's estimated the Koch brothers and/or their company, Koch Industries, [could save between \\$1 and \\$1.4 billion](#) every year from the GOP tax cut. Yet, the firm has not announced any plan to share the wealth with its workers.

#### **LOWE'S (#40): SHAREHOLDERS BEFORE WORKERS**

The big-box retailer announced in January [\\$5 billion in new stock buybacks](#). Around the same time, the company announced worker bonuses of between \$150 and \$1,000, depending on length of service. Assuming the full \$1,000 bonus for all the firm's 260,000 workers, the cost of the stock buybacks would be 19 times greater than the \$260 million cost of employee bonuses. (Workers are also receiving improved benefits.) Lowe's estimated [tax cut this year alone is \\$634 million](#).

#### **PEPSICO (#44): PLUS OR MINUS FOR WORKERS, ALL PLUS FOR SHAREHOLDERS**

On February 13, PepsiCo simultaneously announced layoffs and tax-law-related bonuses, saying [up to 1,100 workers would be let go](#) and that the [bonuses would total \\$100 million](#). It offered no guidance on the number of bonus recipients or how much each would get up to a \$1,000 maximum. Announced benefits for shareholders were more precise: a nearly [50-cent, or 15%, hike in the dividend](#), which will cost the company [roughly \\$700 million a year based on the current number of shares outstanding](#)—and a \$15 billion boost to its share buyback program. So, this year Pepsi will give shareholders 157 times more of the tax-cut benefits than it gives workers (\$15.7 billion vs. \$100 million). Of course, only those workers who haven't been laid off will get anything. The company is expected to get a [\\$1.4 billion tax windfall](#) in 2018—14 times more than the bonus payouts.

#### **VERIZON (#14): TAX CUTS DWARF BONUSES**

The telecom giant, which made [\\$13 billion in profits](#) last year, is estimated to be getting a huge [\\$2.4 billion tax cut](#) in 2018. That's 6 times larger than the \$380 million in one-time bonuses the company has promised to pay workers.

#### **WALMART (#1): BONUSES...AND LAYOFFS**

On the same day, January 11, that Walmart announced it was raising its minimum wage to \$11 an hour, expanding some parent-related benefits, and giving one-time bonuses to eligible employees, it also announced it was closing 10% of its Sam's Clubs warehouse stores, [wiping out around 9,400 jobs](#). Tax-cut proponents took credit for the first announcement but [refused blame for the second](#). The Sam's Club closures were followed swiftly by reports that Walmart [was eliminating 3,500 co-manager positions](#). A few weeks later, the retailer announced another [layoff of up to 499 workers](#) at its Arkansas headquarters. In February, Walmart announced it was eliminating [department manager positions](#) in many of its stores, while declining to give details on how many employees would be affected.

Walmart says it will [spend \\$700 million](#) on bonuses and raises in 2018. While the bonus figure of \$1,000 was widely reported, less publicized was that [only workers with 20 years of service](#) at Walmart would get the full amount. Employees working there less than 2 years would get only \$200. This is significant because the average American worker has [just over 4 years on the job](#) (which would warrant a \$250 bonus from Walmart), and the retail industry has a higher-than-average [turnover rate](#), so most Walmart employees will be on the lower end of the bonus range. As for the minimum wage increase, it is likely that this was [more related](#) to competition for workers with other retailers and pressure from unions and advocates than to the tax cuts.

Meanwhile, Walmart could get three times as much as the \$700 million in bonuses and wage increases from a 2018 [tax cut of around \\$2.2 billion](#), according to the Institute on Taxation and Economic Policy. Where will the rest of that money go? Likely to shareholders, executives, and into the pockets of the Waltons, descendants of the company's founder and [America's richest family](#).

#### **WELLS FARGO (#25): THE TRUTH ACCIDENTALLY REVEALED?**

It's estimated the tax law will [save Wells Fargo \\$3.7 billion annually](#), 47 times the \$78 million it will spend on minimum wage increases this year. The bank apparently has better uses for that money, such as [buying back 350 million shares](#) of its own stock—worth about [\\$22.6 billion](#), or 290 times the value of the wage increases—thus further enriching its shareholders. Meanwhile, Wells Fargo's customers have [suffered so many abuses](#) that the federal government has imposed unprecedented sanctions on the bank. Despite that blatant mismanagement, the bank [boosted its CEO's pay by 36%](#) this year, to a total compensation of \$17.4 million.

When Wells Fargo announced in December it would raise its starting salary to \$15 an hour, a spokesman explicitly confirmed that the raises were [not a result of the tax cuts](#), but instead part of an ongoing process of raising entry-level salaries. (The spokesman later backtracked and claimed the two were related.) In any case, there will be fewer new employees receiving the higher minimum in coming years, as the bank announced the following month it would be [closing 800 branches](#).